



Lessons Learnt From the NOVICE Project: A Coordinator's perspective

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APLEONA



Horizon 2020
European Union funding
for Research & Innovation

The project has received funding from the European Union's Horizon 2020 research and innovation program under grant agreement No 732189

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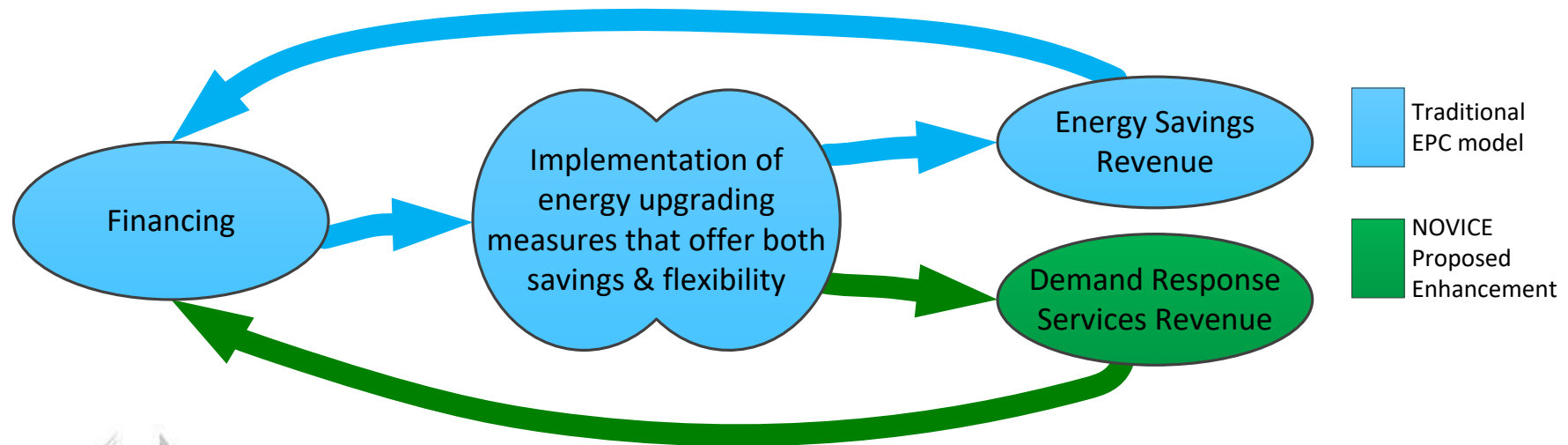


1. What is NOVICE?
2. Idea to submission
3. Consortium Building
4. Proposal writing
5. Top tips for coordinators



NOVICE in a Nutshell – The Idea

- H2020-EE-2016-CSA / EE25: Development and roll-out of innovative energy efficiency services
- €2M grant funding, 3 year duration, 9 partners, 7 countries
- New Building Energy Renovation Business Models Incorporating Dual Energy Services

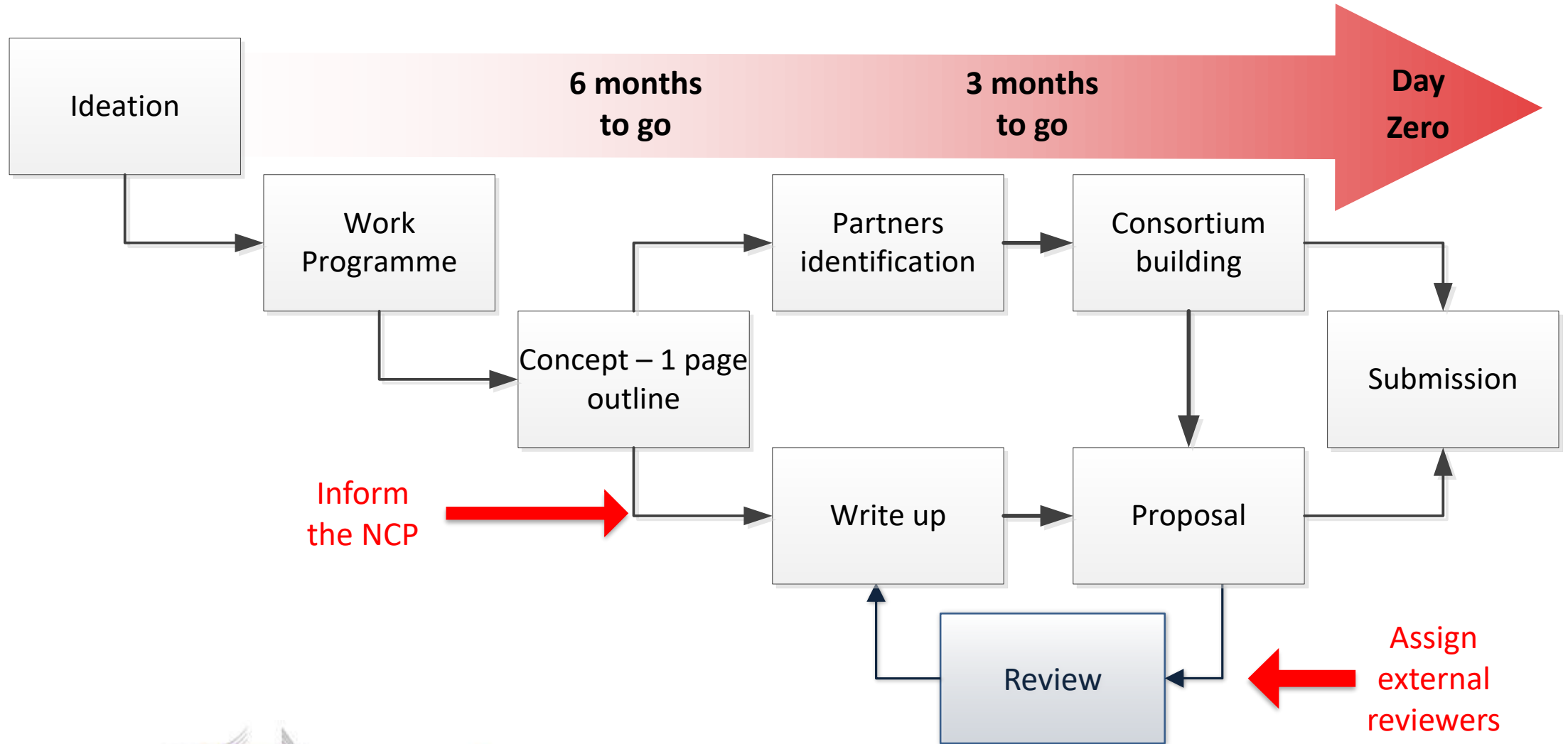


European Commission

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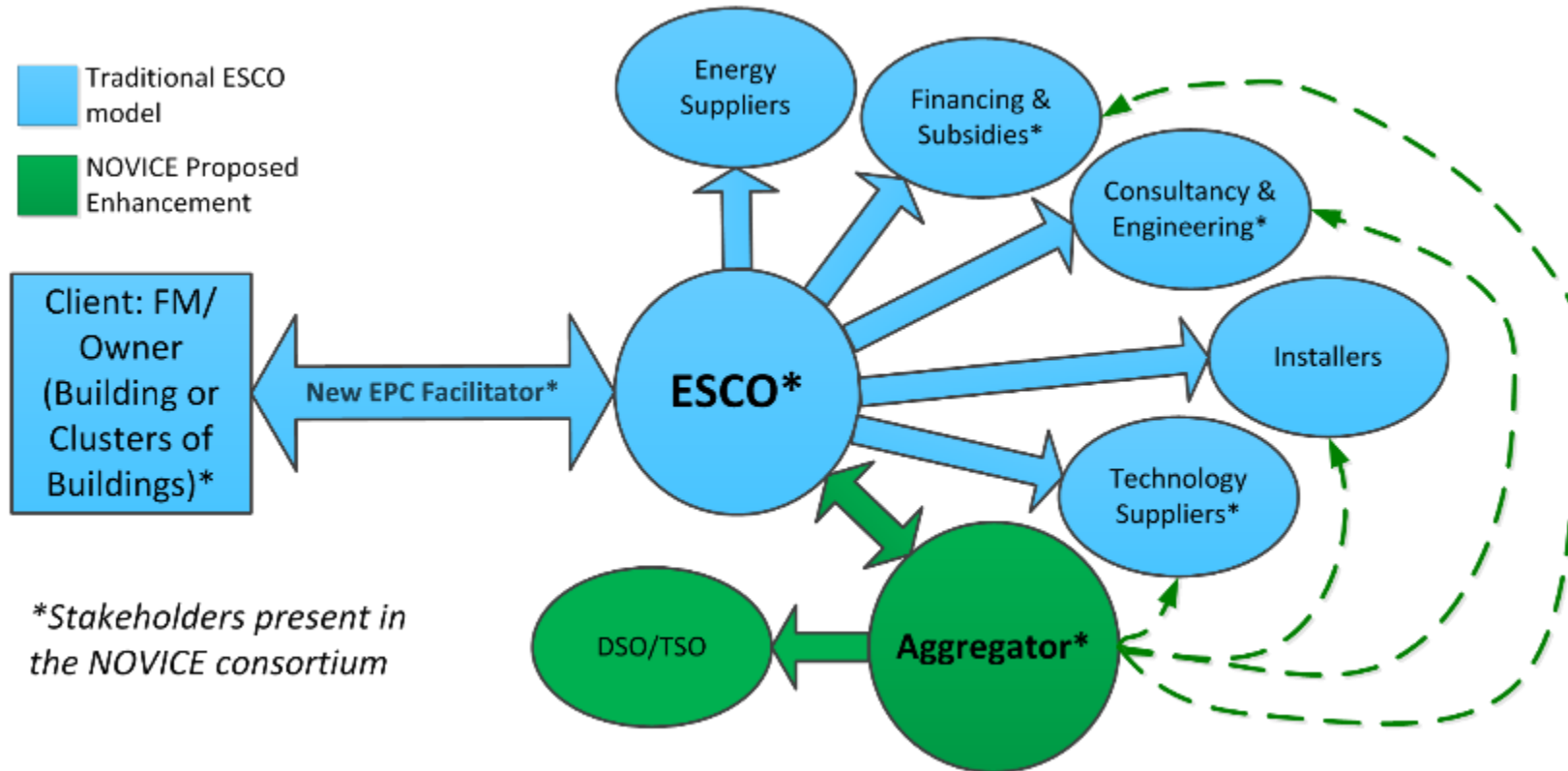
Ideation to Submission



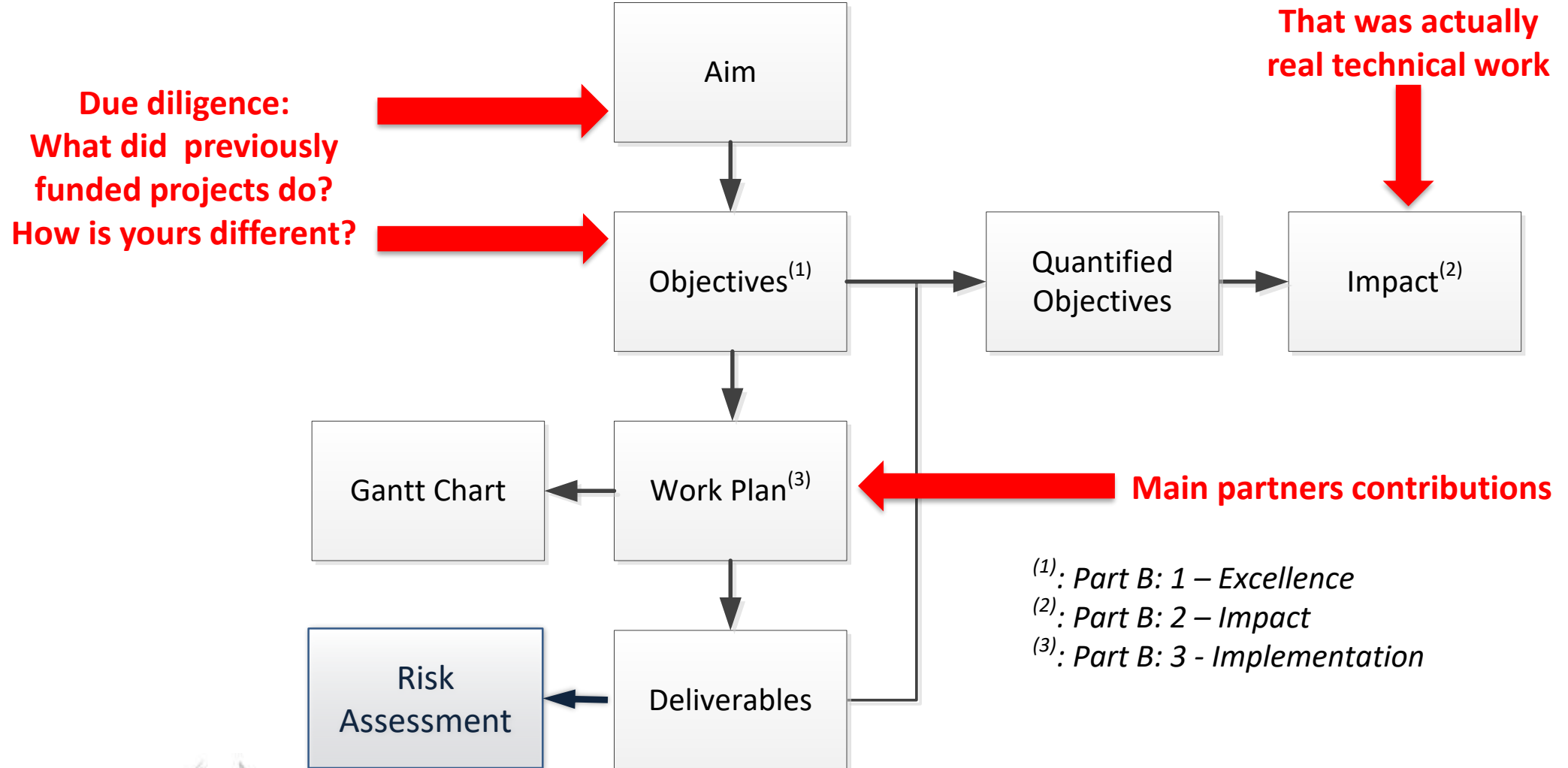
Consortium Building



Does your consortium have all the skills necessary to deliver the project?
Are all the stakeholders represented?



Proposal writing



Top Tips for Coordinators



1. Read the call text often – check you have addressed the key points

H2020-EE-2016-CSA / EE25:

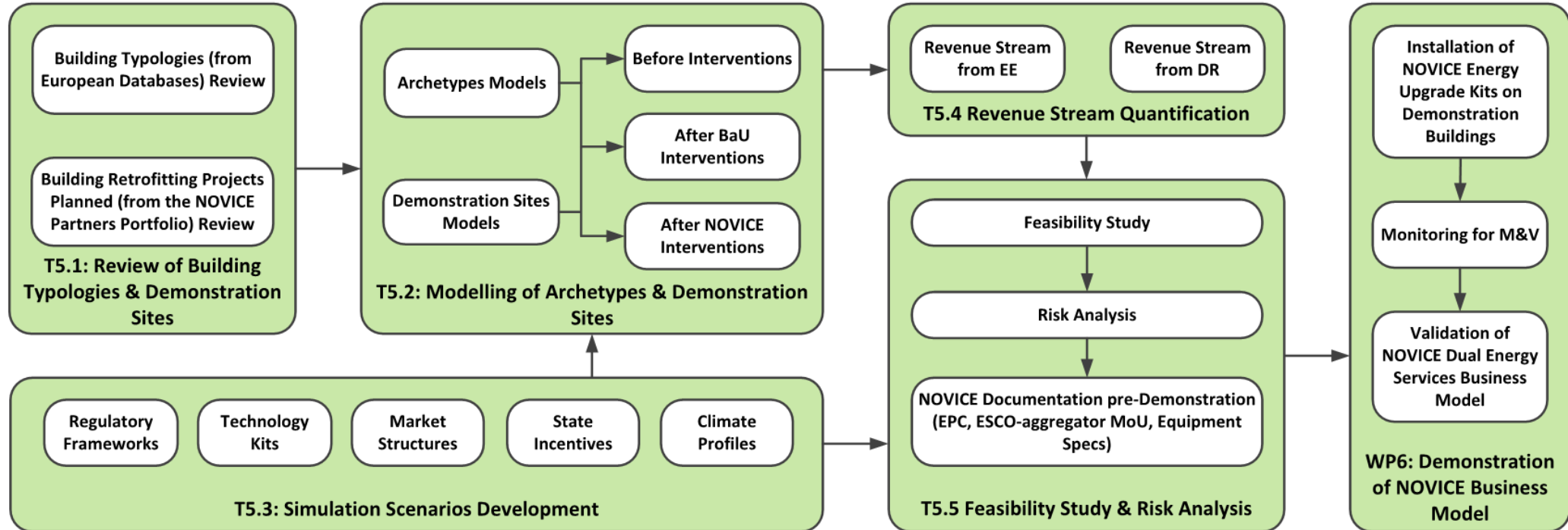
“Proposals aiming at developing, demonstrating and standardising **new types of energy efficiency services and business models** in all sectors which could **better monetise the multiple benefits of energy efficiency**. Supporting the further **development of energy performance contracting** or similar methods based on **monetisation of energy savings and other benefits by new types of actors** (e.g. industry, facility managers, construction companies, social housing operators, or other actors) and/or in new market segments.”

Top Tips for Coordinators



2. Use diagrams, flow charts and tables to illustrate your points

If you can't draw it, you don't understand it.

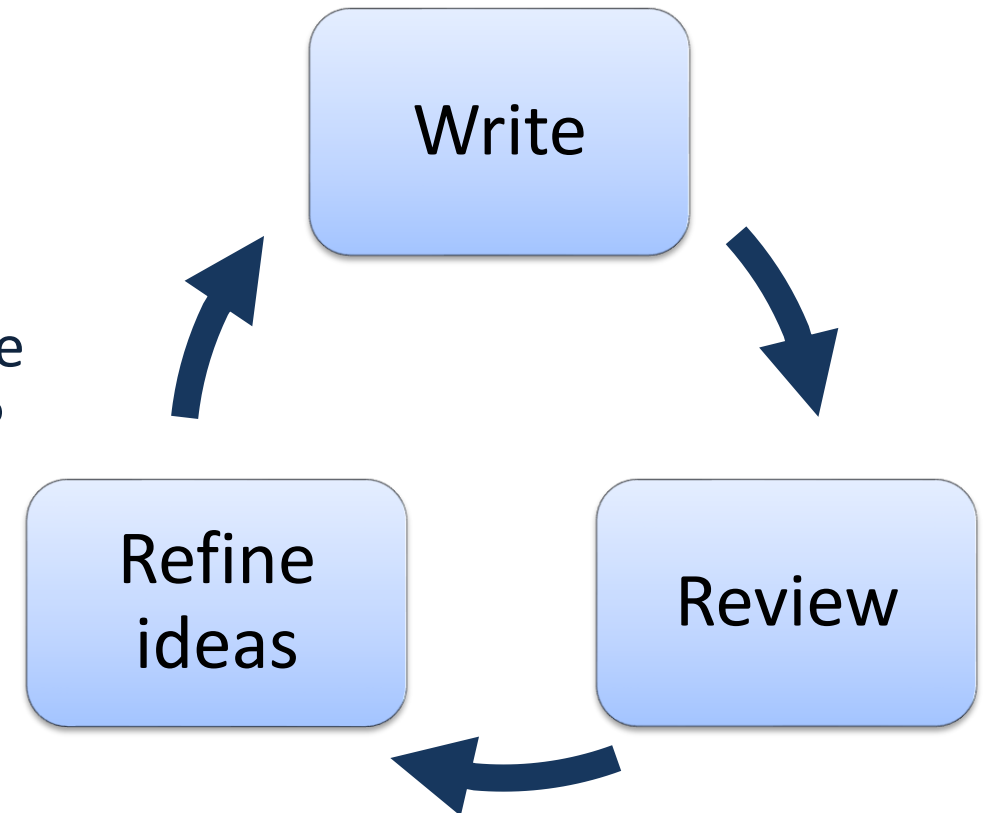


Top tips for writing your proposal



3. It's an iterative process – your proposal will evolve over time

- Show the links between Objectives, Impacts, Work Plan and Deliverables
- Ideally choose reviewers not involved in proposal writing
- Give someone non-technical the first page of your proposal – do they understand it?
- Check the call text again



Top Tips for Coordinators



4. Don't underestimate how much work is involved!

- The coordinator will write most of the proposal
- Clearly delegate specific tasks to partners
- Ensure consistency & coherence throughout proposal
- Learn from previous mistakes
- Don't plan to do any other work in the last 2-3 weeks before the deadline



Contact Us:

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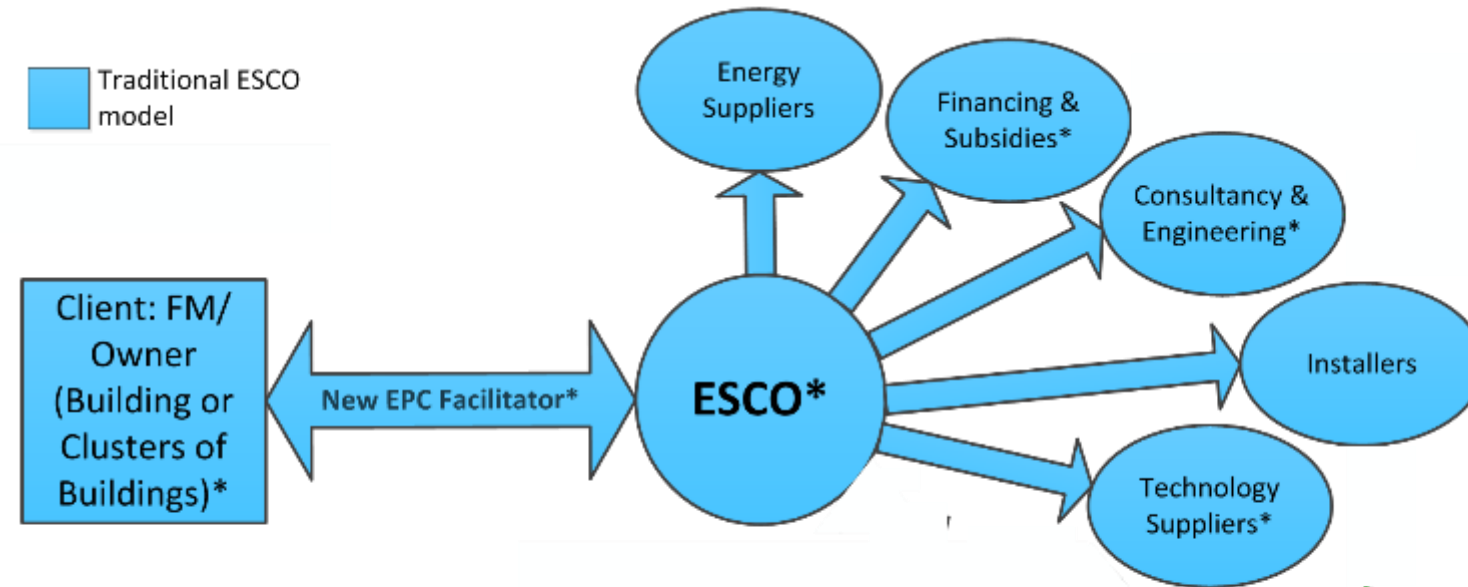
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NOVICE: From traditional EPC...



**Stakeholders present in the NOVICE consortium*



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